ETHICS SESSION ACFE CAPITAL DISTRICT CHAPTER



ALBANY-NY-ACFE-Chapter, January 26, 2023

Dr. Richard E. Hurley, Ph.D., JD, MS, BA, CPA, CFE
Professor Emeritus School of Business @ University of Connecticut rhurley1973@gmail.com

Mayor Pete



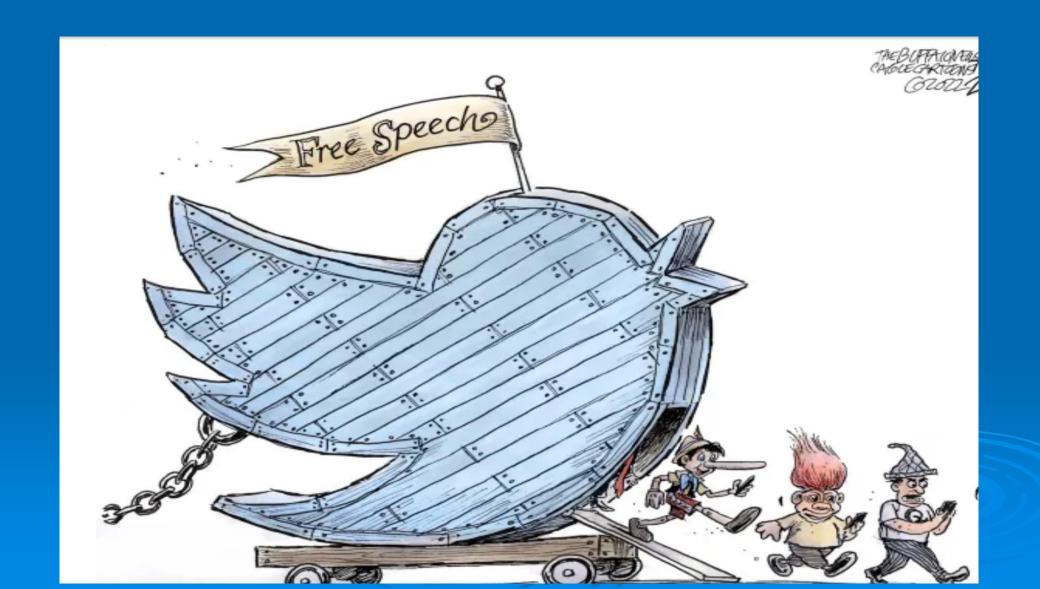
YEAR OF THE RABBIT



BANNED WORDS for 2023



TROJAN HORSE



Aleksandra Solzhenitsyn

"DWELL in the PAST and you'll Lose and Eye;

FORGET the Past and you'll Lose both Eyes."

Why is History so Important?

Word of the Year 2022

"GASLIGHTING" Merriam-Dictionary

A driver of disorientation and mistrust, and is "the act or practice of grossly misleading someone especially for one's own advantage." 2022 saw a 1740% increase in lookups for gaslighting.

Gas Stoves 12% Children Asthma



Gaslighting the country: Banning gas stoves, and going electric only, is part of left's agenda

January 12, 2023 | 10:55pm

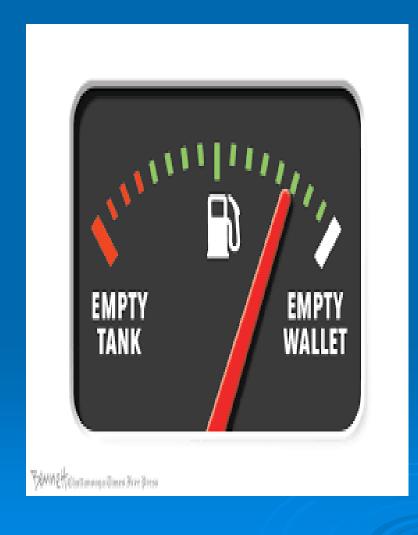
Rectangular Snip

If only there were a specific term to describe this form of psychological manipulation in which the aggressor, in this case the media and the Biden administration, attempts to sow...

CAP THAT GAS STOVE



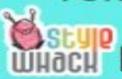
COST OF GASLIGHTING





SUBTLE TACTICS USED BY THE GASLIGHTER

- 1) Discrediting you.
- Using a mask of confidence, assertiveness, and/or fake compassion.
- Changing the subject.
- 4) Minimizing.
- Denial and avoidance.
- Twisting and reframing.





Why the LIES



Tribune Content Agency

Editorial cartoons for Aug. 14, 2022

Phil Hands | Tribune Content Agency

Truth or Consequences







Brazil's LOST is USA's GAIN?

But I can be a GREAT CONGRESSMAN!

"I was Jew...ish"

Bad Check charge is when Slick George stole a blank check from a person in his mother's care in Brazil – Brazilian authorities said they could not find George.

"THE NORTH SHORE LEADER"





GEORGE SCAM-TOS

The Leader Told You So: US Rep-Elect George Santos is a Fraud - and Wanted Criminal

By Niall Fitzgerald

In a story first broken by the North Shore Leader over four months ago, the national media has suddenly discovered that US Congressman-elect George Santos (R-Queens / Nassau) - dubbed "George Scam-tos" by many local political observers - is a deepfake liar who has falsified his background, assets, and contacts. He is fact a wanted petty criminal in Brazil.

The New York Times published a lengthy expose on Santos this week detailing that virtually everything Santos has said, filed and published about himself is a lie.



Powell v. McCormack 1969

- > 395 U.S. 486
- Must swear in a congressmen three requirements must be met – that all

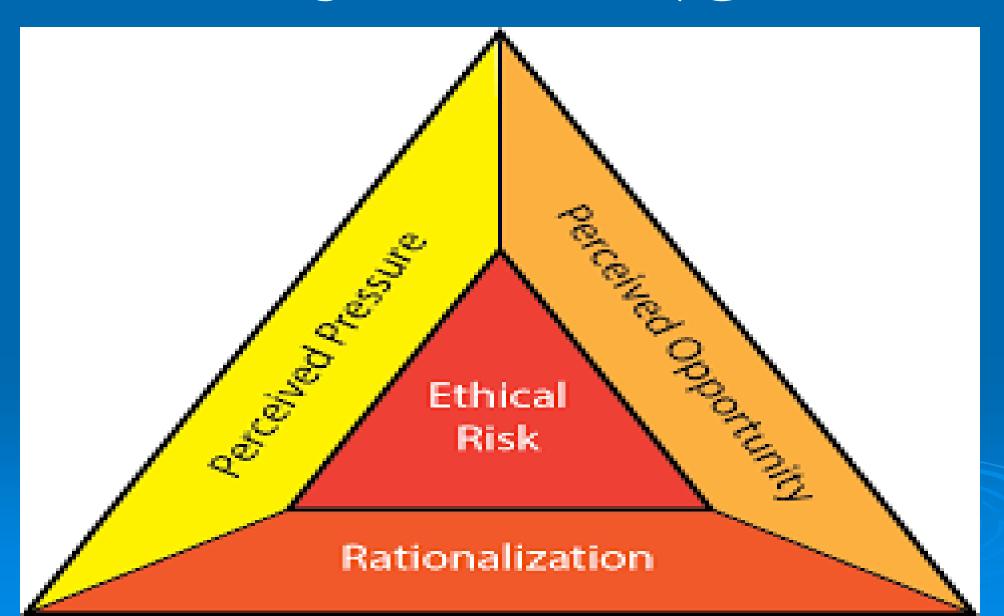
- > 1. Age 25 and over
- > 2. Residency in a State
- > 3. Citizenship 7 years U.S.
 - Expulsion requires 2/3 member present and voting

Lee Zeldin's Dad is a Founding Member ACFE Long Island Chapter

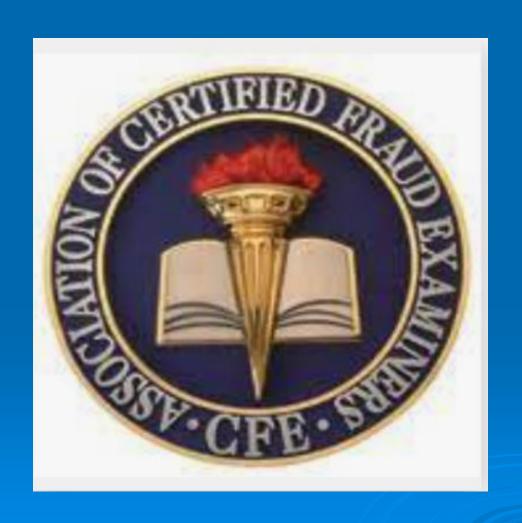


Member At Large David E. Zeldin Investicorp, Inc.

FRAUD TRIANGLE



Educator of the Year 2013





LUNCH FOR THOUGHT

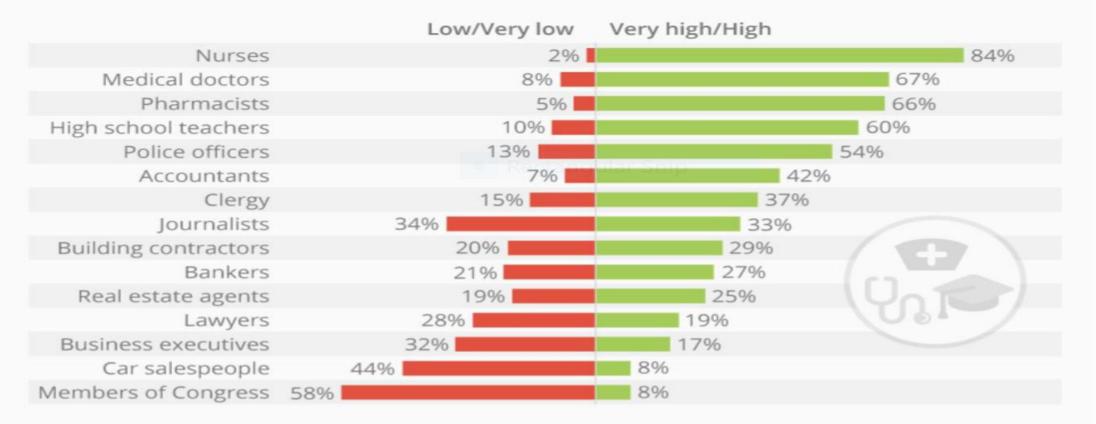
"I've wondered if the amount of fraud being committed is due to a change in society mores and acceptance of bad behavior, or, the amount of fraud hasn't changed only more fraud is now being reported..."

HONESTY

ETHICAL

America's Most & Least Trusted Professions

Rating of selected U.S. professions in terms of honesty and ethical standards in 2018





Forbes statista

Fake News - Deep Fakes - Conspiracy Theories

Unlike lying, which tends to be between individuals, and fraud, which tends to involve organizations, gaslighting applies in both personal and political contexts.





GASLIGHTING to their Spouses



T.J. Holmes and Amy Robach are getting pulled from their show, "GMA3" while ABC execs deal with the fallout from their affair.

Rust Shooter Baldwin Faces Charges

For months, actor Alec Baldwin has said that he did not pull the trigger of a gun that fatally shot a crew member while they were filming in New

Mexico.



■ Halyna Hutchins was shot and killed on the New Mexico set of the movie

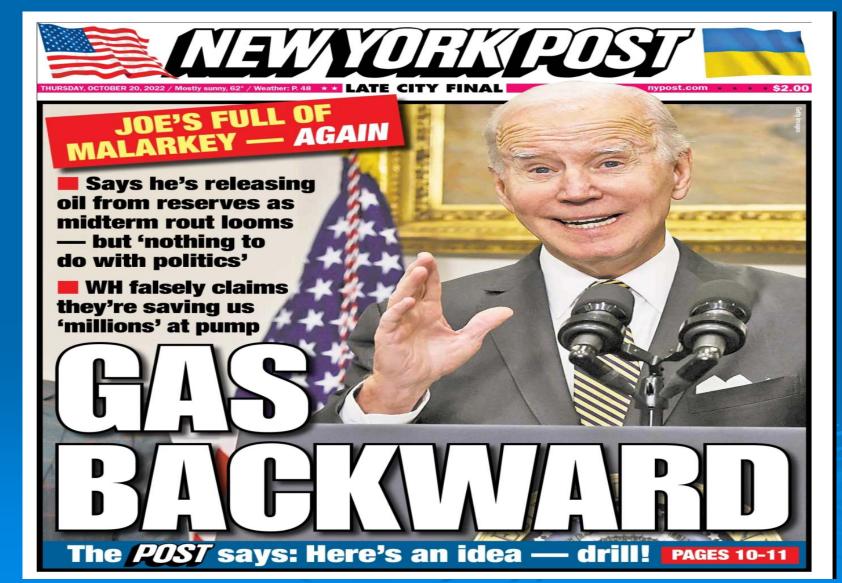
INFORMATION - DISINFORMATION



GAS



on JAN 6th





What Is Ethics?

Ethics involves making the right decision even when one's actions are not under scrutiny

WHY STUDY ETHICS?

➤ Become more principled Read Books on Enron Arthur Anderson

> Proper ethical conduct is critical for professionals

➤ Decisions made are important to clients, employers and to individuals investigated People Rely on You

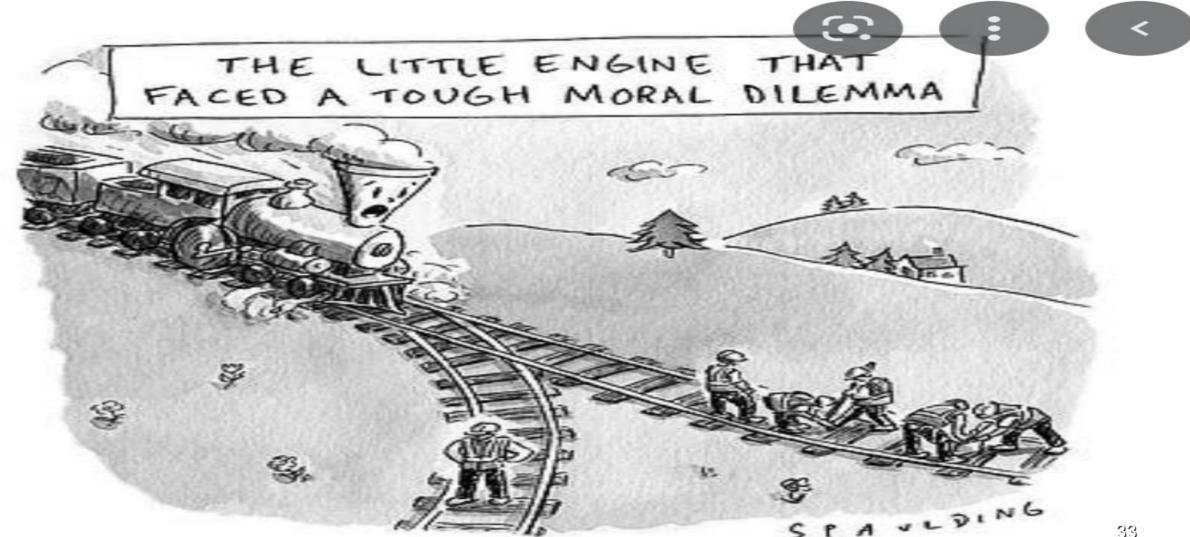
> Ethical behavior will help with tough problems

Define Ethical Behavior?

Never look the other way
or
Rationalize Questionable Actions

"Always do right. This will gratify some people and astonish the rest." Mark Twain

ARE YOU ETHICAL? Which Track



Washington - Word to the Wise

- Listened more than he spoke
- Studied continuously
- Understood freedom versus tyranny
- Learned from mistakes
- > Had the courage to repeatedly risk his life
- Was a shrewd judge of character
- Master of both big and little details
- > Was incorruptible & didn't let power go to his head
- Avoided yes-men & wouldn't give up

ETHICAL DILEMMAS

Conflicting but arguably valid sides

Individuals Must Make a Choice Between Alternatives

Right Choice is Not Always a Clear Choice

DECISION TREE



Sentenced to 5 Years Probation + 1,000 CS

The Limo Operator From A 2018 Crash That Killed 20 People Will Avoid Prison Time

September 2, 2021 · 6:06 PM ET

THE ASSOCIATED PRESS



JUDICIAL DISCRETION



Nauman Hussain, the operator of the limousine company involved in the 2018 Schoharie limo

PLEA TOSSED Fairness?

- ➤ Naumen Hussain Limo Crash in 2018 Plea was tossed out by Justice Peter Lynch in August 2022.
- > Hussain filed an appeal to vacate Lynch's decision.
- Lynch explained because of evidence
 Hussain had been reckless & knowingly
 disregarded DOT stickers placed on the
 Limo ordered it off the road until repairs made

The Limo Operator From A 2018 Crash That Killed 20 People Will Avoid Prison Time

September 2, 2021 · 6:06 PM ET

THE ASSOCIATED PRESS



James Dolan Kicktatorship

> Attorney Kelly Conlon was turned away from Rockettes Show

> Attorney Alexis Majano kicked out of Knicks game at MSG

> Facial Recognition — Ethical? Legal? Violation of Rights?

ENRON MADE A LOT OF BAD DECISIONS



Kim's Not Along: Crypto = Security

SEC Charges Kim Kardashian for Unlawfully Touting Crypto Security

FOR IMMEDIATE RELEASE 2022-183

Washington D.C., Oct. 3, 2022 — The Securities and Exchange Commission today announced charges against Kim Kardashian for touting on social media a crypto asset security offered and sold by EthereumMax without disclosing the payment she received for the promotion. Kardashian agreed to settle the charges, pay \$1.26 million in penalties, disgorgement, and interest, and cooperate with the Commission's ongoing investigation.

The SEC's order finds that Kardashian failed to disclose that she was paid \$250,000 to publish a post on her Instagram account about EMAX tokens, the crypto asset security being offered by EthereumMax. Kardashian's post contained a link to the EthereumMax website, which provided instructions for potential investors to purchase EMAX tokens.

NEED COINS not CRYPTO

- ➤ Two Hundred and Forty-One years ago, sound money helped save the day during the critical Battle of Yorktown {Sept. 28, 1781 Oct. 19, 1781
- ➤ Government printed more money currency collapsed ratio was 525 to 1

Sam Bankman FRIED "FREED"



MONEY MACHINE GIVE A WAY

- Gave to Democratic \$40 M and Republican parties
- Gave \$10 million to Biden's 2020 Campaign
- > Gave to his "effective Altruism" you make money to give
- Congressional Committees sought his advice on regulatory matters
- He recruited Tom Brady and Spouse
- COZIED UP TO crypto regulators at the Commodity Futures Trading Commission [CFTC] the SEC
 - **CLAW BACK PROCESS**

Died April 14, 2021 Awaiting Trial



SBF's In Hall of SHAME SHTICK

In Madoff, those who fell for his hustle wanted to believe that a fatherly figure from Queens, savvy in the markets and looking our for their interests, would help them retire in style.

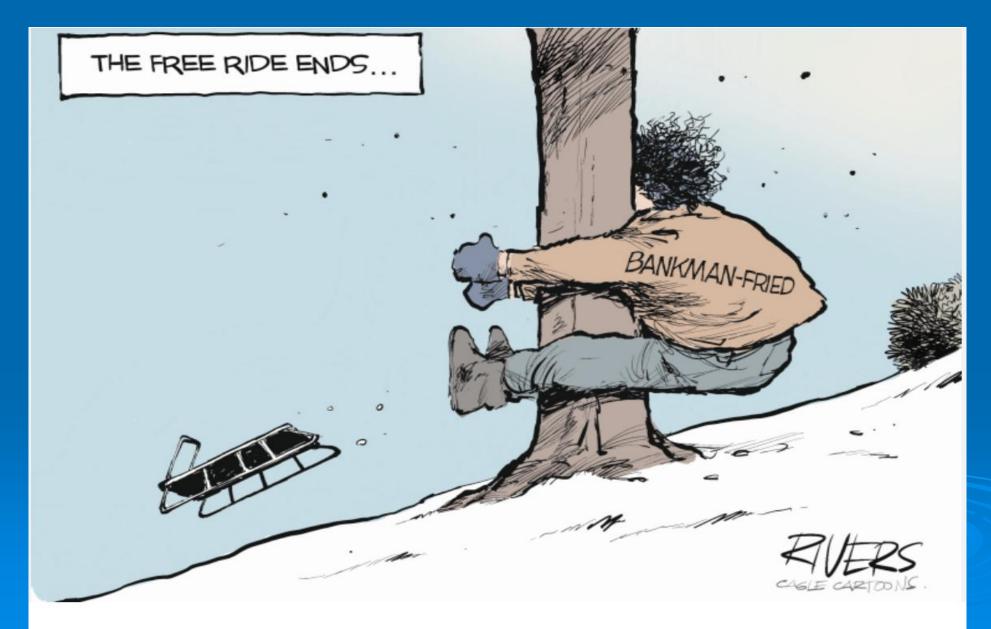
In Holmes' hustle was a well-cultivated image of tech-geek cool. She faked her Steve Jobs act right down to the black turtleneck and husky voice as she pushed her blood testing product that would revolutionize health care.

SBF's hustle was the diversionary technique of virtue signaling his way into the hearts and minds of the media and financial elite so they didn't bother to examine the holes. MIT smart. Wore a hoodie – hip – nonconformist.

Sam Bankman-Fried (FREED)

- >"I didn't steal funds, and I certainly didn't stash billions away."
- >"The collapse of Mr. Bankman-Fried's hedge fund, Alameda Research, stemmed from a broad crypto market meltdown."
- >"...no funds were stolen. Alameda lost money due to a market crash it was not adequately hedged for."

FTX



CRYPTO CREEPS

Kyle Davies & Su Zhu – Founders of 3 Arrows Capital - Singapore June 2022 Defaulted on \$2.4 Billion Loan from Genesis G. Cap. January 16, 2023 Davies & Zhu peddling

A new stock exchange for trading stocks

Crypto

Claims on Crypto companies that went bankrupt

GOAL is to raise \$ 25 million for the new exchange

GTX mocking Sam's FTX

Zhu and Davies:

SEC and Commodity Futures Trading Comm. Were investigating 3 Arrows for misleading investors Zhu & Davies refused subpoena service Jan. 5

Nothing illegal about the new GTX exchange

Claim already runs a marketplace for defrauded crypto investors embroiled in U.S. bankruptcy claims.

CRYPTO RED FLAGS

No federal regulatory regime for crypto industry – wild west

When crypto firm is privately held and isn't subject to the disclosure requirements pubic companies face such as 3rd party auditors – could be a problem.

Binance outflows of \$6 billion from Dec.12 to Dec.14.

Chaos MIND OVER MATTER



TEST of Mind Over Matter

FINSHED FILES ARE THE RESULTS OF YEARS OF SCIENTIFIC STUDY COMBINED WITH THE EXPERIENCE OF YEARS

RATIONALIZATION / EXCUSE

- > Documents Inadvertently Misplaced Biden's Lawyer
- ➤ National Merit Winners Delayed informing winners to spare the feelings of those who didn't qualify innocent oversight
- > Congress received Federal Spending Bill [\$1.7 trillion] on Tuesday 12/20
- > Senate passed it on Thursday 12/22
- ➤ House passed it on Friday 12/23 {start of Christmas weekend}
- > Bill flown to St Croix so Biden could sign the Bill 12/29 {4,000}

WHY THIS SLIDE? \$410 Million

- >JORDAN
- **>LEBANON**
- >EGYPT
- >TUNISIA
- >OMAN

The Liar is in the Details Gov. Newsom

> California has a "FAIR" tax system compared to Texas

> Texans pay more in taxes

> California \$6,325 per capital second highest VT first

> Texas second lowest \$2,214 Alaska first

Texas Active School Shooting

"If there's kids in there, we need to go in": Officers in Uvalde were ready with guns, shields and tools — but not clear orders

JUNE 20, 2022

21 LIVES LOST

374 OFFICERS READY TO GO – LACK OF LEADERSHIP

Warnings Ignored

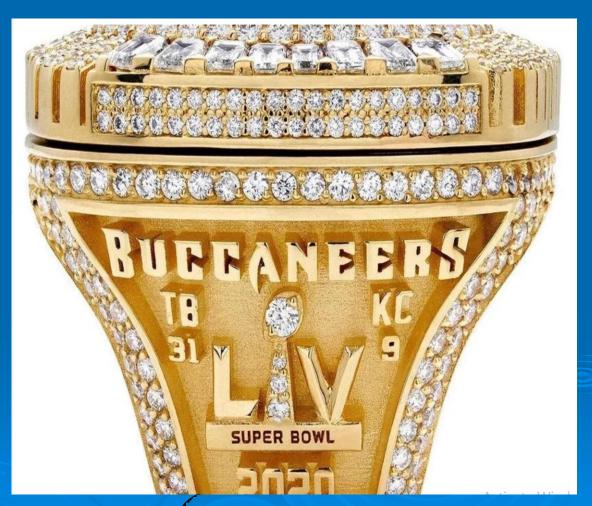
> Virginia school had three warnings about 6year-old with gun, says lawyer

> The Boy's family said the Gun was secured

>Admin Person said it was almost the end of school so no search needed

Choice Question





Money Not an ISSUE

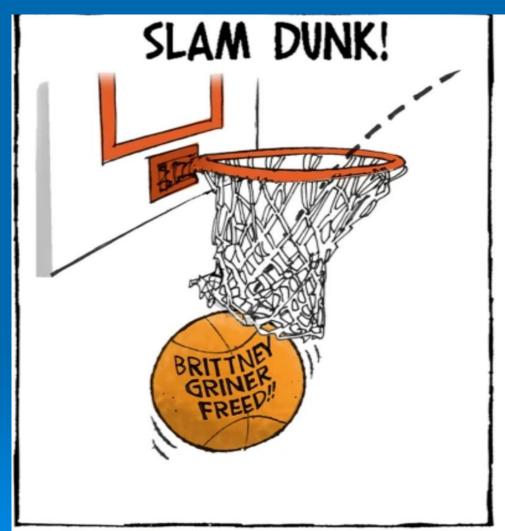
> Brady's Net Worth is in the \$250 million

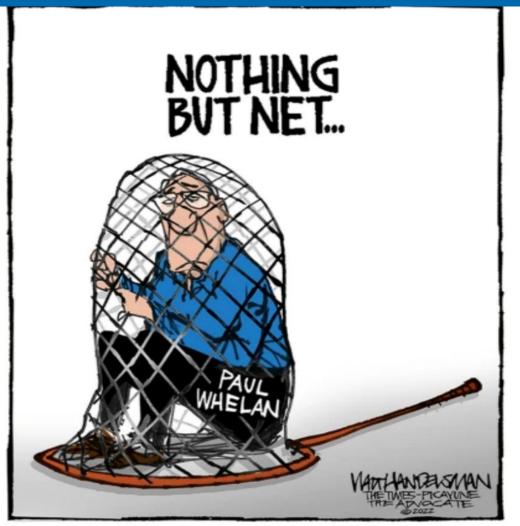


> Gisele's Net Worth is in the \$400 million



You be the Diplomat







RUSSIAN HOOPS

Decision to Make

- > Twins Born weighing 24 ounces each
- > Lots of surgeries
- > Three months in an incubator
- > One went into septic shock 80% to 90% mortality rate
- > Dr. suggests letting the baby go
- > Another option was to do a very risky brain surgery
- > For you it is decision time....

'Vote Fraud' Bust



Florida 'Scheme' Queen to Sue* 9-15-22

- ➤ Emily Rose Grover {19} and her mother {Vice-Principal of the school} allegedly accessed school accounts to submit 246 fake votes for Grover to win Tate HS homecoming queen. 2020
- > Emily expelled from school
- > Emily lost her full scholarship
- > Mother received a suspension
- > Emily's senior photo removed & replaced with the back side

LAW SUIT in 2022 Mental Cruelty

Risk Taking CFE's

Comply with Clients Demands or Lose the Client

Comply with Clients Demands or Risk Your Job

Comply with Employer's demands - Risk your CFE status

Under Enron – it was don't lose the client \$60 Million - Fees

Ethical Lapses

An ethical lapse occurs when an individual engages in behavior that does not comply with the ethical standards to which the individual aspires.

➤ When a CFE fails to comply with the Organization's Code of Professional Ethics — it means there is an ethical lapse.

ETHICAL BLIND SPOT

Legal Standard

Generally

Legal is the

Minimum

Standard

PROFESSIONAL CODES of ETHICS

> SERVES as a REFERENCE and BENCHMARK for ethical guidance

➤ Details the criteria for conduct particular to a profession

PROVIDES GUIDANCE

Some ETHICAL PERSPECIVES

- UTILITARIAN
- RIGHTS
- FAIRNESS (JUSTICE)
- COMMON GOOD
- VIRTUE

Utilitarian Perspective

Seek to produce the Greatest Amount of Good for the Greatest Number of People

TRIAGE

RIGHTS PERSPECTIVE

Rights of Individuals to Choose What They Do With Their Lives

The Right to Move

Speaking of Choices & Doing the Right Thing

TAXES

- **New York 14.8%**
- California 13.3% (Prop) 15.05 %
- >Arizona 2.5% Flat Tax Soon
- >Texas 0

4/1/20-7/1/21

Sometimes Voters Vote with their Feet 350,000

RIGHTS PERSPECTIVE

Rights of Companies to Choose What They Do With Their Company's

Top Business DESINATIONS 325

No. 1 Texas



No. 2 Tennessee



No. 3 Nevada



No. 5 Arizona



No. 4





FAIRNESS PERSPECTIVE

Equally Distributes Benefits & Burdens Among all Members of a Group

Groups Tab is \$1,200 – divide by 12?

STUDENT LOAN FORGIVENESS

- Supreme Court agreed on December 1, 2022 to decide whether the Biden administration can cancel student-loan debt for millions of Americans fast track await a final ruling by the end of June 2023.
- ➤ Question: Is this one stroke of the pen Constitutional? Ethical? Comments

COMMON GOOD PERSPECTIVE

Ethical Decision is the one that Advances the Common Good of the Community

Convert a Park into a Larger Fire House for Village

VIRTUE PERSPECTIVE

Virtues are Habits of Character that Predispose a Person with Virtuous Intentions to do the Right Thing when Faced with an Ethical Problem

TX Male College Student opens the Door for a Female Faculty Person

MISOGYNIST

CONSCIENCE

Can I Defend this Action to Myself in Terms of my Own Values?

One's Inner Voice of Right or Wrong
What if it Got ONLINE-TWITTER-FACEBOOK

INFLUENCES

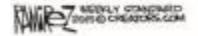
CUSTOMS OF SOCIETY

COLLEAGUES

{30-55}

INSTINCT Skepticism

Professional Skepticism





www.investors.com/cartoons

Trust Issues

Rutgers Institute for Ethical Leadership

"Other than corporate executives who is most to blame for corporate scandals?"

Board of Directors 21%

Bankers 10%

Government 6%

Lawyers? 3%

? 60%

HOW BAD IS CHEATING WSJ 10-7-22

> WALLEYE

> CHESS

POKER



If it smells like a fish...

>FISHY FISH: A video went viral in early October 2022 from a fishing contest on Lake Erie, where a pair of anglers were accused of adding egg size lead weights and filets from other walleyes. At "steak" was a five-figure prize.

The scam fish were gutted on camera.

CHECKMATE

Chess Investigation Finds That U.S. Grandmaster 'Likely Cheated' More Than 100 Times October 2022

- An internal report reviewed by The Wall Street Journal alleges a previously unknown pattern of likely widespread cheating by Hans Moke Niemann, the player whose September victory over Magnus Carlsen has rocked the chess world
- "devastating damage inflicted upon his reputation"
 SUING for \$100 Million



ATTENTION CHEATERS

➤ More than 70 West Point cadets accused of cheating on exam 12/20/21

> 51 West Point cadets caught cheating 4/18/21

➤ At Least 100 Naval Academy Students Cheated on a Physics Test. 18 Have Been Expelled 8/20/21

➤ Dismissals and Discipline at Air Force Academy After 249 Cadets Investigated for Cheating 1/29/21

DECEPTION with 30 pseudonyms

- He churned small grievances into unpardonable insults
- > If there was a subversive committee he was on it
- > With friends he provided news to alert the rest of people
- Dispatched writings to New York Philadelphia then back to Massachusetts, their origins secured.
- Sometime news was written months after the event but writings were too late for anyone to determine if the details were accurate
- More fake names must mean there are lots of people upset

HINT ON NEXT SLIDE

NAME THAT PERSON

"The Revolutionary: Samuel Adams"



NY Unemployment FIA\$CO

Labor Commissioner Roberto Readon, [Jan 2023] said the Department "prevented over \$36 billion from falling into the hands of criminals" but Auditors found that claim couldn't be substantiated.

Comptroller Tom DiNapoli estimated that New York's UI system lost at least \$11 billion to fraud between April 2020 and March of 2021.

Robert & Renee Belfer Lost Billion

NY oil tycoon lost billions with Enron, invested with Bernie Madoff, and struck out with FTX: report

By Ariel Zilber

January 16, 2023 | 10:25am | Update



PEW SURVEY SAYS 2022

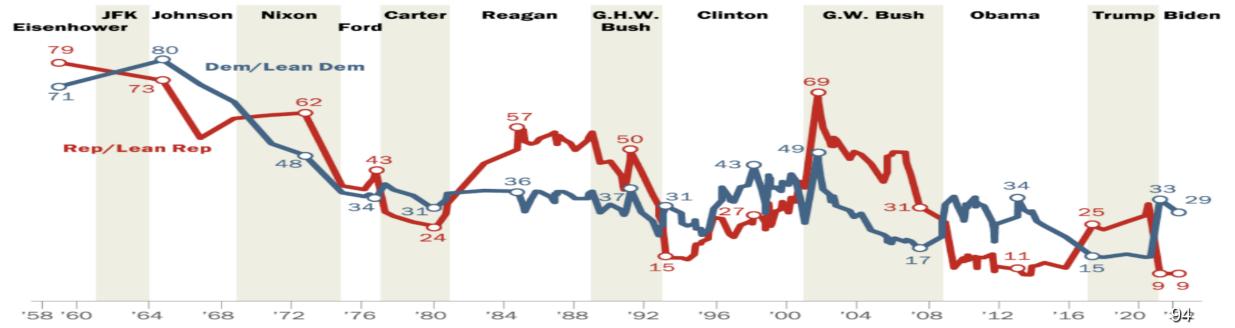
1. Public trust in government

Today, two-in-ten Americans say they trust the government in Washington to do what is right just about always (2%) or most of the time (19%).

Trust in government has remained at roughly this low level for more than a decade. Since the 2007-2008 financial crisis, no more than about a quarter of Americans have expressed trust in the federal government to do what is right all or most of the time.

Partisan trust in government shifts along with control of the White House, but remains relatively low within both parties

% who say they trust the government in Washington to do what is right \mathbf{just} \mathbf{about} $\mathbf{always/most}$ \mathbf{of} \mathbf{the} \mathbf{time}



FANTASY LAND 2

Mayor Adams says there's a "perception of fear" in NYC because newspapers "put [CRIME] on the front page..."

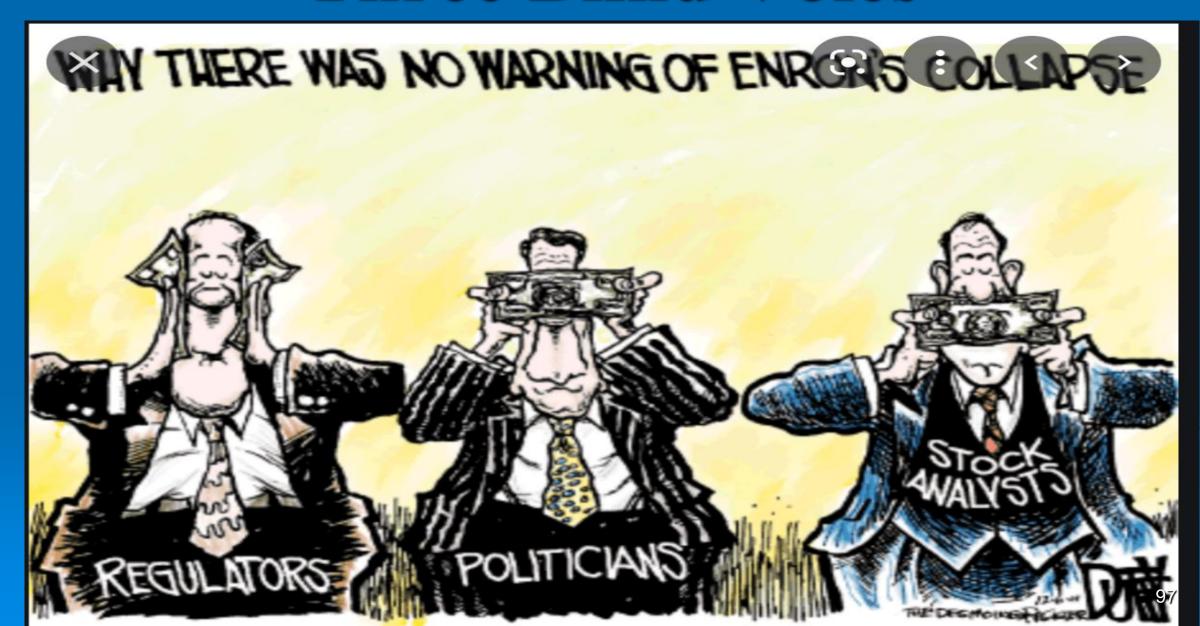
Hochul says it's GOP "conspiracy" manufactured by "master manipulators" to convince people crime is rising.

> Total Crime Statistics are up 32% NYPD Compstat

Situational Ethics



Three Blind Voles



RICH MAN POOR MAN Trevor Milton Found Guilty 10-14-22



ELECTRIC TRUCKS on Display 2-13-21





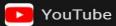
New York Post

Visit

Video shows 18-wheeler barrel into cars during Texas pileup

GUILTY VERDICT on Security Fraud





Watch

Nikola Made A Fake Commercial Showing A Semi Truck With No Motor Going Down A Hill

What Did Trevor Milton Do?

- > Founded Nikola in 2015
- ► Public in 2020 @ Valuation of \$3.3 Billion NOT ONE TRUCK SØLD

One court security fraud
Two counts if wire fraud "each counts nets 20 years"



Milton's Bio

- > Utah Valley University formerly Utah Valley Comm. College
- > Left after the first term
- > Entered into the Alarm Sales Company sold for \$300,000****
- > On-Line business selling cars failed
- > In 2010 dHybrid Inc. was founded as an alternative energy vehicle company
- > In 2014 Worthington {W} acquired dHybrid
- > In 2014 Nikola Motor Co. created using \$2 mil from {Worth}
- > In 2020 Nikola Motor Co. goes public \$12 BILLION

\$\$\$ LOOK UNDER THE HOOD \$\$\$

Tesla has Cars -- Nikola forecast trucks & clean fuel Investors see an opening to enter the clean energy

FOMO = ?

Timing

> Tesla stock price in March 2020

\$200

> Tesla stock price in August 2020

- \$2,200 5-1 split
- > Tesla stock split 3 for 1 in August 2022 \$900

Nikola's CASH FLOW

Cash Flow

All numbers in thousands

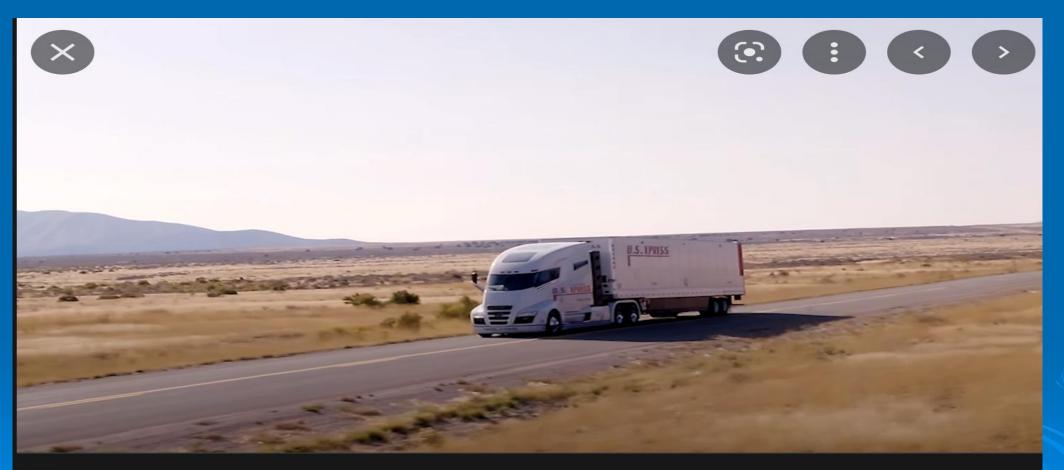
Get access to 40+ years of historical data with Yahoo Finance Plus Essential. Learn more

Breakdown	TTM	12/31/2021	12/31/2020	12/31/2019	12/31/2018
> Operating Cash Flow	-454,991	-307,154	-150,533	-80,627	-54,019
> Investing Cash Flow	-208,237	-207,481	-31,141	-39,302	-15,410
> Financing Cash Flow	559,758	187,598	941,120	35,805	211,732
> End Cash Position	529,224	522,241	849,278	89,832	173,956

Nikola's Key Income Numbers in Thousands

Breakdown	12/31/2021	12/31/2020	12/31/2019	12/31/2018
> Total Revenue	0	95	482	173
Cost of Revenue	0	72	271	50
Gross Profit	0	23	211	123
> Operating Expense	693,526	368,343	88,206	70,612
Operating Income	-693,526	-368,320	-87,995	-70,489
> Net Non Operating Interest Inc	-481	202	1,456	686
> Other Income Expense	7,153	-16,585	-1,966	3,508
Pretax Income	-686,854	-384,703	-88,505	-66,295

ROLLING DOWN THE ROAD "NIKOLA ONE"



as Technica

Visit

Nikola admits prototype was rolling downhill in promotional video | Ars Technica

MISREPRESENTATION

> Jurors watched a video in which a Nikola semi-truck called the Nikola One appeared to drive along a desert road. In reality the truck doors taped shut and the batteries removed, was towed to the top of a hill and rolled down it.

➤ Trevor directed the video be posted to Nikola's Twitter account – WHO OWNS TWITTER?

BAD MARKETING

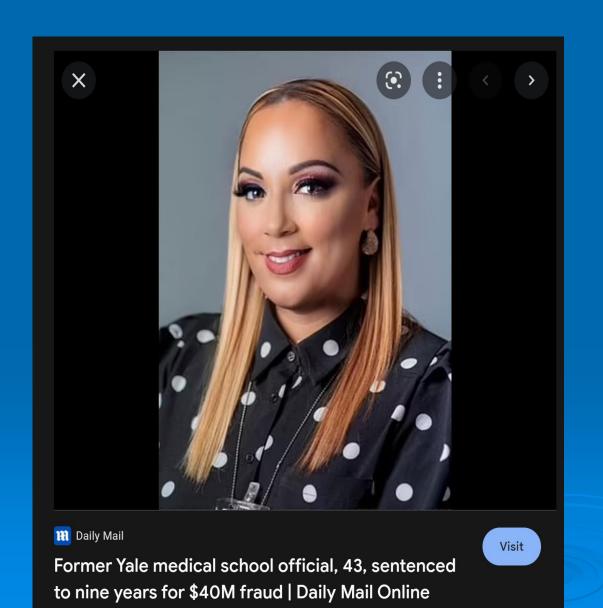
➤ Mr. Milton describing an un-drivable prototype to a crowd as "fully-functioning" and saying that Nikola was producing hydrogen fuel at a cost of \$4 per kilogram when it cost other companies much more. Nikola was not producing any hydrogen at all.

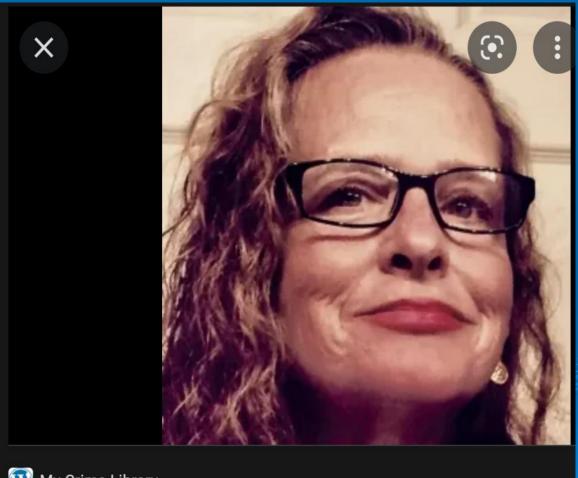
SEC FRAUD 101

➤ A Focus On Product Engineering Banked Nikola Motor Company \$10 Billion In Pre-Sales 'Without A Single Salesman'

- ➤ In fact, Nikola Motor Company banked over \$10 billion in pre-order revenue "without a single salesman in place" including a whopping \$2.3 billion in pre-order revenue for the company's first semi-truck alone.
- > There were no contracts just letters of interest.

Jamie Petrone





My Crime Library

Jamie Petrone Steals \$40 Million From Yale | My
Crime Library

YALE BULL DOG



▶ Jamie Petrone: Employed as Director of Finance & Administration for Yale's Department of Emergency Medicine. ?

> Authority to purchase computer equipment for the department as long as amount was less than ?

VARIANCE ANALYSIS

DRUM ROLL

For INTERNAL AUDITORS



7,500 laptops ordered

New Lifestyle





New York Post

Ex-Yale employee used \$40M in stolen equipment to fund lifestyle



Petrone Purchases

2014 Mercedes-Benz G550

2017 Land Rover

2015 Cadillac Escalade

2020 Mercedes Benz Model E450

2016 Cadillac 4-Door Sport

2018 Dodge Charger

Three building in Connecticut

Home in George

MORE SPENDING

>TRAVEL \$4 Million

> ENTERTAINMENT \$4 Million

> RETAIL ITEMS \$2.5 million

Scheme

The scheme began as early as 2013 and lasted until Aug. 2021, almost \$25.5 million of the \$40 million was stolen between fiscal years 2019 and 2022.

Broke up purchases

Fake Invoices – used the fake cover of Yale Discounts Change email orders from others employees

Payments sent to Maziv Entertainment LLC of which Jamie was a principal

The FRAUD

PRESSURE OPPERTUNITY RATIONALIZATION

Jamie JUST COULD NOT RESIST THE TEMPTATION – Jamie was permitted to order technology equipment without authorization as long as the total purchase was under \$10,000.

YOUR THOUGHTS

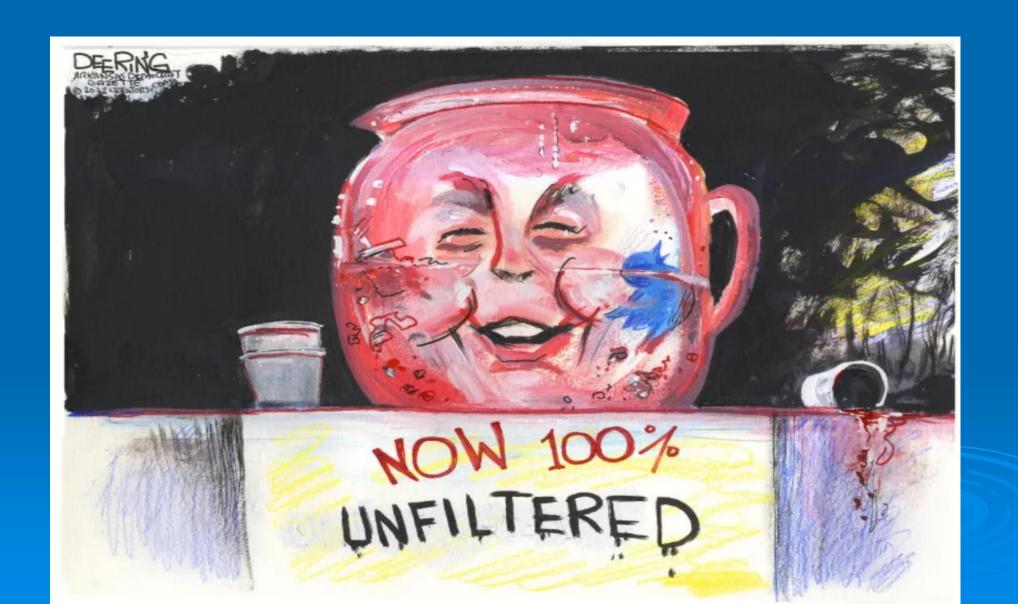
When is the Temptation too Great



One Newspaper Noted 7,500 PC's

- ➤ Jamie Petrone-Codrington, 42, would place orders for iPads and Microsoft Surface Pros for the college that came in under \$10,000. Orders for IT equipment below that amount did not have to be approved by her superiors.
- She repeated the scam thousands of times over an estimated 10 years, and sold the tablets to an unidentified business in Long Island. Petrone-Codringham, who admitted wire fraud Monday, was first probed by staff at Yale in June 2020 over her spending on computers.

Give Musk a Chance



TESLA CASH FLOW ANALYSIS

Cash Flow All numbers in thousands

Get access to 40+ years of historical data with Yahoo Finance Plus Essential. Learn more

Breakdown	TTM	12/31/2021	12/31/2020	12/31/2019	12/31/2018
> Operating Cash Flow	16,325	632,689	992,870	1,303,364	1,339,711
> Investing Cash Flow	984,251	52,623	-1,560,565	-1,115,974	-2,055,513
> Financing Cash Flow	-2,423,766	-472,823	755,310	-286,175	978,116
> End Cash Position	2,725,312	2,210,685	2,011,276	1,827,666	1,921,875

TESLA INCOME STATEMENT

Income Statement All numbers in thousands

Get access to 40+ years of historical data with Yahoo Finance Plus Essential. Learn more

Breakdown	TTM	12/31/2021	12/31/2020	12/31/2019	12/31/2018
> Total Revenue	5,228,681	5,077,482	3,716,349	3,459,329	3,042,359
Cost of Revenue	2,047,696	1,797,510	1,366,388	1,137,041	964,997
Gross Profit	3,180,985	3,279,972	2,349,961	2,322,288	2,077,362
> Operating Expense	3,462,052	3,007,010	2,323,303	1,955,915	1,624,037
Operating Income	-281,067	272,962	26,658	366,373	453,325

Streaming Service or Twitter



TWITTER PURCHASE JEOPARDY

LOTS OF DEBT NEW BUSINESS MODEL FINANCIALS



The Telegraph

Elon Musk arrives at Twitter with sink as he vows not to cut 75pc of jobs



KEY CONCEPTS for CFE's

BIAS COMPETENCE COMMUNICATION COMPETENCE CONFIDENTIALITY COURAGE HONESTY

INTEGRITY KNOWLEDGE **OBJECTIVITY OPINION** PREJUDICE RELEVANT SKILLS

What is in your Background Check

Marilee Jones said she had "misled the Institute about my academic credentials" in applying for her first job at MIT in 1979, and "did not have the courage to correct my resume when I applied for my current job or at any time since."

Governor Hochul and the 7 Month Lt. Governor Brian Benjamin signed on in August 2021 and resigned April 2022 federal counts on Bribery and Falsification of Records

WAS THERE A BACKGROUND CHECK?

Who Leaked the Dobbs Draft

Dobbs v. Jackson Women's Health Organization

> Does the public have the right to Know?

> Chief Justice John Roberts assigned the Supreme Court Marshal's Office to conduct a search.

➤ Marshall Office has no authority to issue subpoenas or to immunize witnesses to testify. Makes you wonder₁28

Race in College Admissions



- > Students for Fair Admissions v. Harvard
- > Students for Fair Admissions v. University of N.C.

• Admissions staff gives demerits on such subjective measures of personality as lacking leadership and confidence and being less likable and kind

> Decision provided in late June 2023

Why Have a Code?

- > Shows Employees you are Responsible
- > Show Customers you Value Integrity
- > Prevents 'innocent' Violations of Ethics
- ➤ Provides a Clear Point of Reference when enforcing Corrective Action

Why Do CFEs Need Ethics?

If you do not have a Code – then – you must be unethical & unprofessional.

Integrity is critical & Character is important

Provides a standard in which to investigate

It's the right thing to do

ACFE Ethics

- > Do the right thing?
- > Rules to distinguish between right & wrong
- > ACFE Bylaws (11th Ed)
- > ACFE Code of Professional Ethics
- > ACFE Code of Professional Standards
- Guidance on Code of Professional Standards

Code of Professional Ethics Section I

ACFE Member shall demonstrate a commitment to professionalism and diligence in the performance of his or her duties.

Code of Professional Ethics Section II

ACFE Member shall not engage in any illegal or unethical conduct, or any activity which would constitute a conflict of interest that has not been properly disclosed to the appropriate parties.

Fox Executives FIFA Bribery Case

> Hernan Lopez and Carlos Martinez, defendants in a Brooklyn federal court, are accused of bribing FIFA officials to secure broadcasting rights to soccer matches – illicit payments and kickbacks between 2000 and 2015 to South American soccer officials in exchange for broadcasting right to the region. Trial Starts this week.

CONFLICT OF INTEREST

➤ Hochul \$800,000,000 for Buffalo Stadium Husband's firm obtain concession contract

> Hochul obtain virus test kits pays twice the price as California did for same test kit. Large donor sends some money to campaign fund

> "Pay to Play"

Code of Professional Ethics Section III

ACFE Member shall, ... exhibit the highest level of integrity in the performance of all professional assignments, and will accept only assignments for which there is a reasonable expectation that the assignment will be completed with professional competence.

Code of Professional Ethics Section IV

ACFE Member will comply with the lawful order of the court, testify to matters truthfully & without bias and prejudice.

Code of Professional Ethics Section V

ACFE Member will obtain evidence and other documentation to establish a reasonable basis for any opinion rendered. No opinion shall be expressed regarding the guilt or innocence of any person or party.

Code of Professional Ethics Section VI

ACFE Member shall not reveal any confidential information obtained during a professional engagement without proper authorization

9 Justices & 82 Staffers - Alito's Draft

1/20/2023



Draft Leak Chief Justice Roberts <u>Dobbs v Jackson Women's Health Organization</u>



Anna Moneymaker/Getty Images

A view of the U.S. Supreme Court Building in Washington, D.C., on May 03, 2022.

The draft opinion, apparently written by Justice Samuel A. Alito Jr.,

Code of Professional Ethics Section VII

ACFE Member shall reveal all matters discovered during the course of an examination, which if omitted, could cause a distortion of the facts.

MAR-a-LAGO vs. CAR-a-GARAGO



The LOCKed Garage

Code of Professional Ethics Section VIII

ACFE Member shall continually strive to increase the competence & effectiveness of professional service performed.

CFE Code of 1/17/2018 Professional Standards

> Section I - These Standards express basic principles of ethical behavior to guide members in the fulfilling of their duties and obligations.

> Section II - Fraud Examination — assignment or engagement, a substantial purpose of which involves the PREVENTION, DETECTION, INVESTIGATION, or resolution of fraud or fraud-related conduct.

Integrity and Objectivity

Section III Part A

- 1. CFE's shall not sacrifice integrity to serve the client, employer or the public interest
- 2. CFE's shall investigate for actual, potential, and perceived conflicts of interests
- 3. CFE's shall maintain objectivity throughout the fraud examination
- 4. CFE's shall not commit acts discreditable to the ACFE
- 5. CFE's shall not make a false statement when testifying under oath

OBJECTIVITY *

> "...ability to conduct fraud examinations without being influenced by one's own personal feelings ...

> and is not influenced by bias, prejudice, or other information that cannot be substantiated or that has no foundation."

BIAS - PREJUDICE

> "Bias refers to partiality that prevents an individual from objectively considering an issue or situation..."

> "...whereas prejudice refers to a preconceived attitude, belief, or feeling that prevents objective consideration of an issues or situation."

steven mintz / roselyn morris

ETHICAL OBLIGATIONS AND DECISION-MAKING IN ACCOUNTING

text and cases





MORAL COMPASS

EACH OF US IS GUIDED BY OUR OWN "MORAL COMPASS."

NOT EVERY PERSON'S "MORAL COMPASS" POINTS IN THE SAME DIRECTION.

RECENT headlines are clear evidence of this be it HOLLYWOOD celebrities, professional athletes, or political figures. MOMS as Domestic TERRORISTS

Jennifer Holmes

BLOOD TEST EQUIPMENT was a complete fake –Key Investors Lost Millions –

Earned 11 years
In Prison 11-18-22

Nov 30, 2021 at 7:24 pm ET

Prosecution Says Holmes Violated Contracts With Pharmaceutical Companies When She Added Their Logos

By Heather Somerville



Elizabeth Holmes, in dark outfit, arrived Tuesday at federal court in San Jose, Ca., for a day of cross-

Balwani Earns 13 Years in Prison

CHE MEW MOUN CHINES

No. 2 Theranos Executive Is Sentenced to Nearly 13 Years for Fraud

Ramesh Balwani, the former chief operating officer of the failed blood testing start-up, was convicted of 12 counts of fraud in July.









5 QUESTIONS to ASK

From Duska & Duska Accounting Ethics Blackwell

Is the Action Good For Me?
Is the Action Good or Harmful for Society?
Is the Action Fair or Just?
Does the Action Violate Anyone's Rights?
Have I Made a Commitment, Implied or Explicit?

From the authors of *The Responsible Manager: Practical Strategies for Ethical Decision Making, Michael Rion*

1. Why is this bothering me?

Is this really an ethical dilemma?

Are there competing interests involved?

What principles & rules are applicable?

Clarify issue in terms of fairness & integrity

2. Who else matters?

Who are the Stakeholders
What impact will my decision have on them?
Remember the Golden "Rule"

3. Is this really my problem?

Question of responsibility & obligation

Extent of responsibility – me – boss – others?

Moral obligation or just a good deed

Above and beyond the call of duty situation?

4. What do others think?

Get opinions from others
Other important information
Elicits facts, principle, & perspectives
Seek out well informed professionals

5. Am I being true to myself? Check on decisions ethical validity Decision ethically justified? Am I happy with my decision? **Consistent with Code of Professional Conduct** How would I feel if decision reported in newspaper

Ethics Check Six Step Process

- STEP 1 Recognize and define the problem
- STEP 2 Determine the facts
- STEP 3 Identify alternatives
- STEP 4 Apply ethical principles
- STEP 5 Make a final decision
- STEP 6 Communicate the decision

SAY IT AIN"T SO



Until We Meet Again "2024"

